# IYRO ERP

MOVE BEYOND ERP

HRMS / PAYROLL

Efficiently Manages Employee Data and Payroll with our HRMS Software Solution

KEY FEATURES

- ▶ Recruitment Management
- ▶ Office Time Management
- ▶ Attendance & Payroll Management
- ▶ Leave, Loan and Arrears Management
- ▶ HR Statutory Reports (PF/ESIC)
- ▶ PMS (Performance Management System)
- ▶ Training Management
- ▶ Employee Self Service Portal
- ▶ Full and Final Settlement
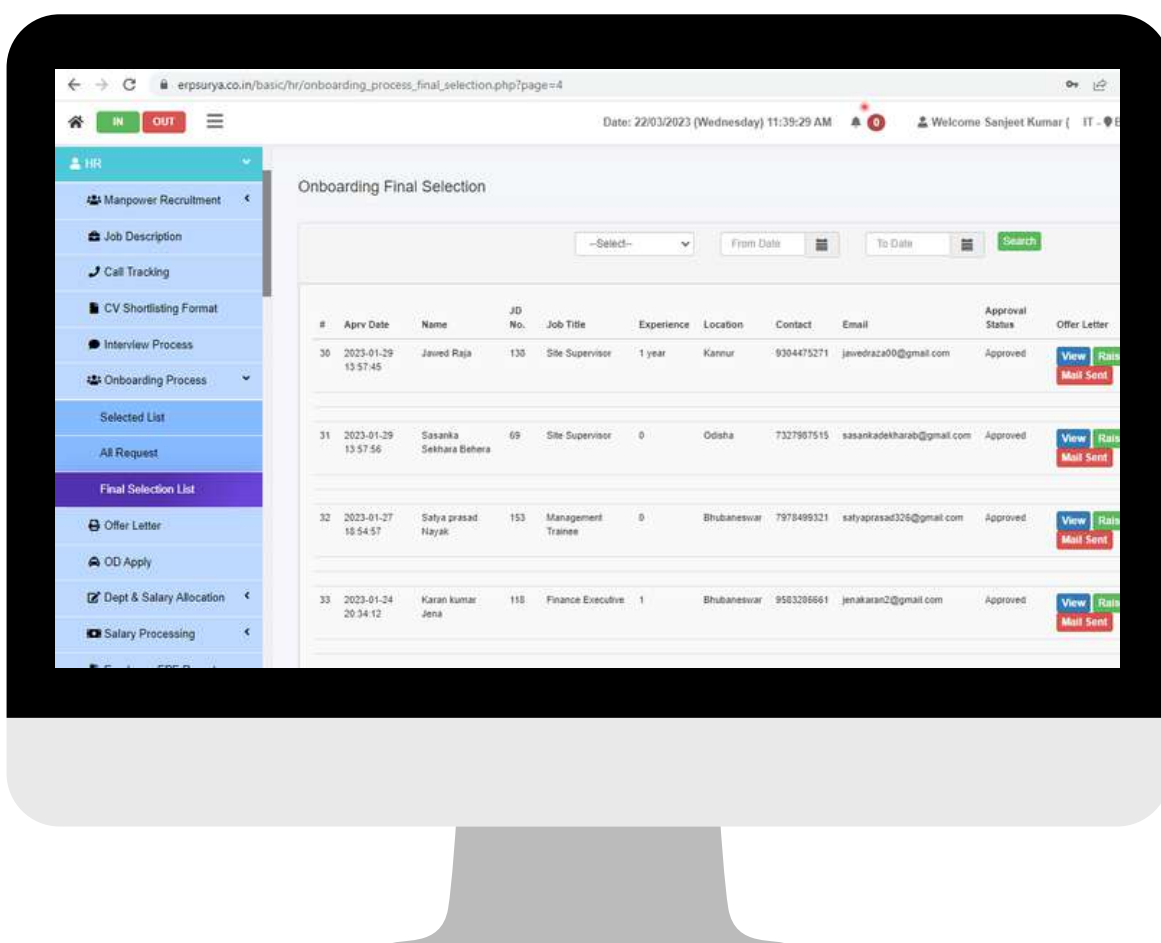
MAJOR BUSINESS BENEFITS

- Easy online onboarding of candidates

- Automated attendance processing through bio-metric.

- Payroll management which includes attendance breakup, salary processing, incentives, allowances & performance appraisal.

- Secured self-service portals where employee can view their personal information, request for sick/casual leave, personal loan, asset finances, view & print salary slips.

- Real time reports generation for analyzing data such as attendance report, statutory reports, payroll report, employee performance report etc.

CUSTOMER RELATIONSHIP MANAGEMENT

KEY FEATURES

▷▷ Geographical Classification: Country, States. District, City, Area

▷▷ Product Classification: Category, Details, Application

▷▷ Client Classification: Business Category, Organization Category, Source of lead

▷▷ Leads management with Client Master (Prospects).

▷▷ Assign Leads to Concerned Person.

▷▷ Pre-sale & Post Sale Follow-up, Alerts, Approval Management

▷▷ History & Ledger of Client Interactions.

▷▷ Sales Order Status Tracking.

▷▷ Sales Order with Delivery Schedule

▷▷ Suppliers Master Details: Type of Products, Capacities, quantities, Rates.
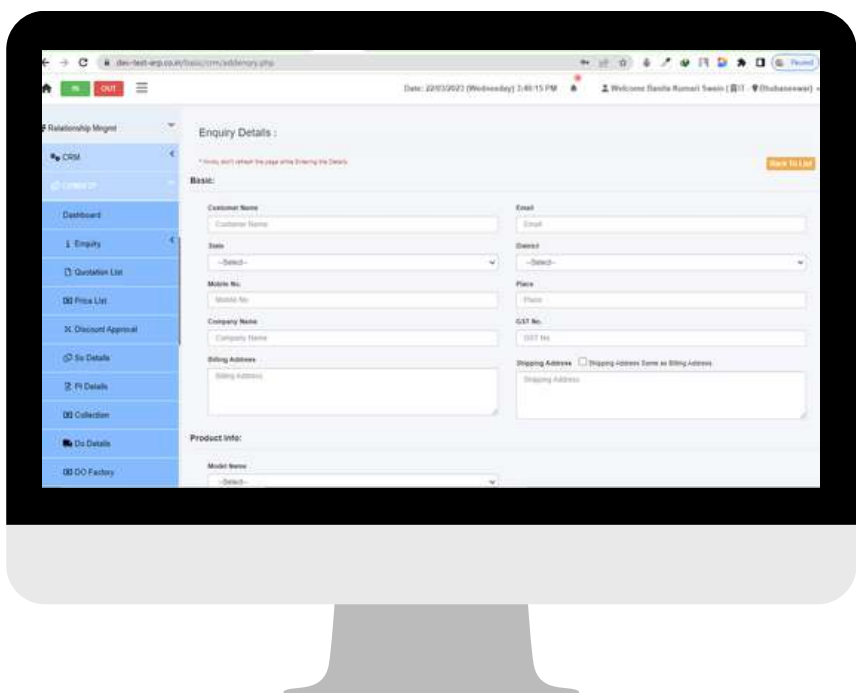
MAJOR BUSINESS BENEFITS

- Storage of contact information and monitoring of customer interactions on an ongoing basis through enquiry details.

- Leads management in identifying, recording and segregating leads, as well as follow up of those leads.

- Creation & submission of quotes to prospective customers/clients.

- Setting of price list for products.

- Conversion of qualified leads into ledger & accounts for preparation of Sales Order (SO).

- Functionality to set the credit limits for the customers.

- Delivery Address management to set delivery locations & track all the dispatched items.

- Effortlessly create Proforma invoice for sales ready leads.
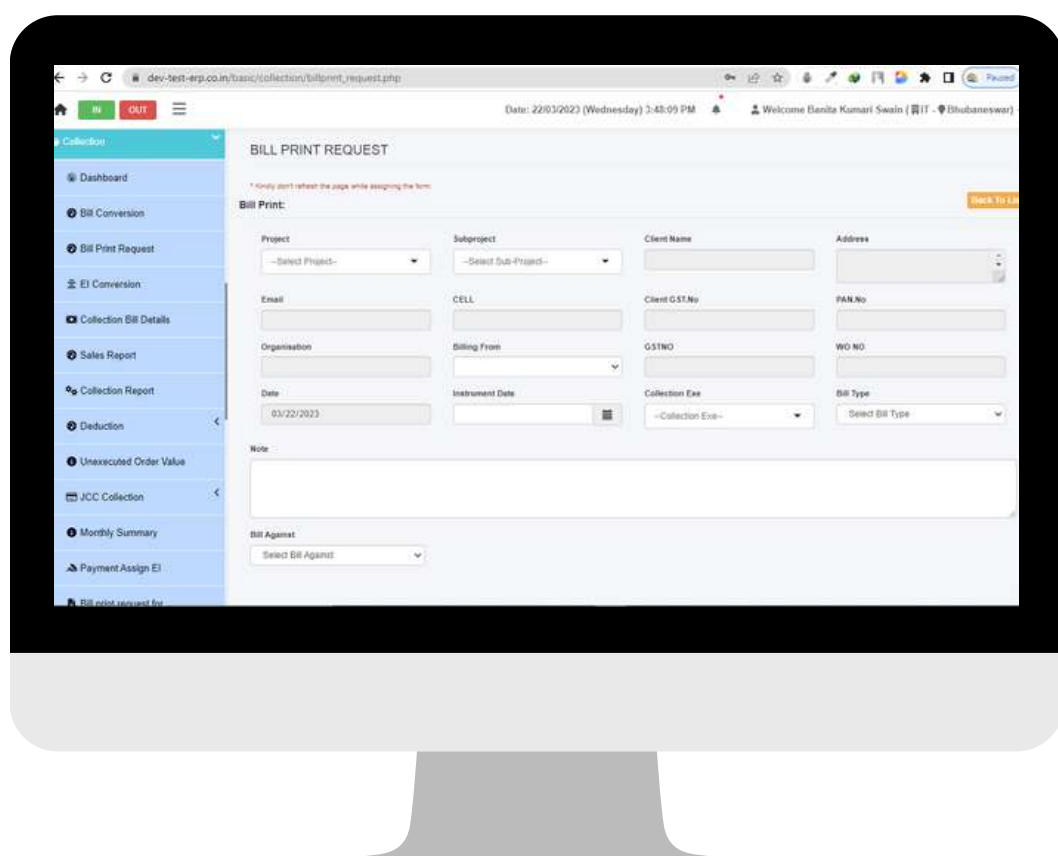
FINANCIAL ACCOUNTINGS

PART - I

KEY FEATURES

▶ Working Capital Management

▶ Working Capital Register (CC/TL/BG/LC/ID)

▶ LC/BG issuance Processing

▶ Vendor & Supplier Invoice processing

▶ Issuance tracking of Cheque

▶ Collateral Security Register (Bank Loan) - FDR/KDR

▶ Credit Note/Debit Note Processing

▶ Financial Reports Generation on Real Time Basis

MAJOR BUSINESS BENEFITS

▶ Payment Integration with Banks through API to have Real Time Data.

▶ Real Time Tracking of Letter of Credit (LC) & Bank Guarantee (BG)

▶ Easy Accounting Process

▶ Real Time Assignment of Payments Through Bank Reconciliation

▶ Tracking of Issued Instruments (LC/BG/Cheque)

▶ Easy Consolidation of the Bills/Invoices for GST Filling.

# FINANCIAL ACCOUNTINGS

PART - II

FINANCIAL PLANNING

BILLING & COLLECTION

▶ Raising of Sales Bill

▶ Reconsideration of Payment Recipts

▶ Receivable Management

▶ Recognisation of Deduction(TDS / L.Cess / GST TDS)

FUND RAISING

▶ Fund Raising for Working Capital Requirement of Company

▶ Details of Communication / Letter / Documents Summitted to Bank for Raising Funds

▶ Project Loan (TL) Processing

▶ Certificates & Regulatory Compliances of Work

▶ Insurance of Stock & Property - Provided as Collateral to Bank
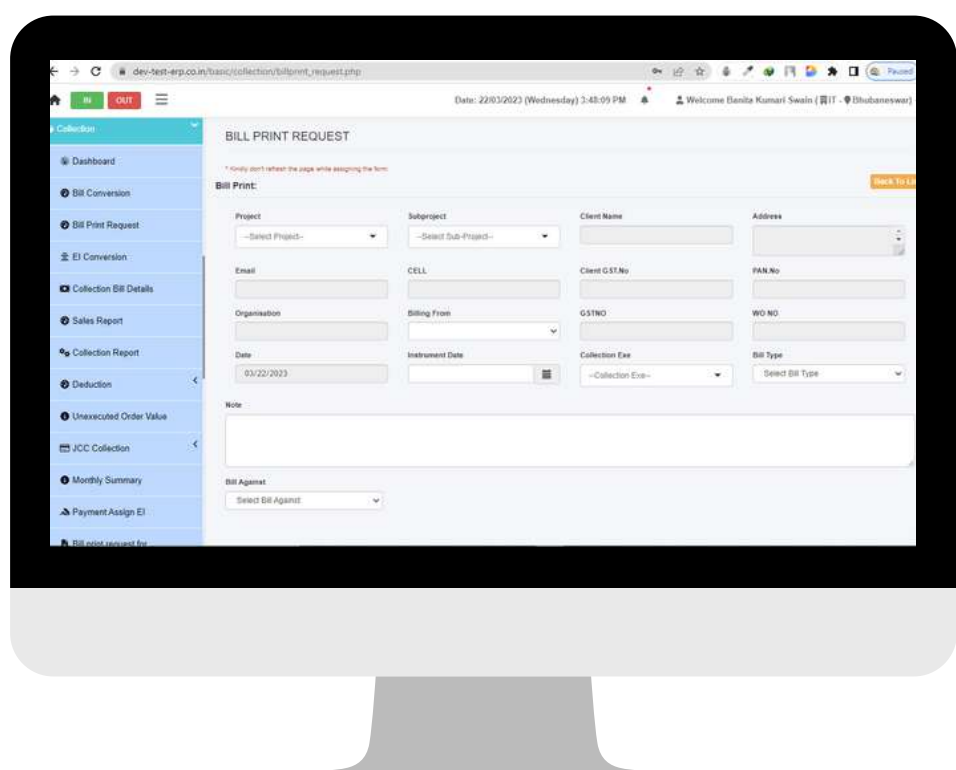
EXPENSES

▶ Journal Bill Entry

▶ Payment Request

▶ Local Bill Entry (for GST reconciliation)

▶ Expenses Report

▶ Payment Reports

▶ Ledger Check

MAJOR BUSINESS BENEFITS

▶ Online Approval System

▶ Easy to Access by Employee & Employer

▶ Developed Android App for Field Employees

▶ Dynamic Approval System

▶ Makers & Checkers System

TASK MANAGEMENT/ HI-TOMI

Maximize Productivity and Streamline Workflow with our Task Management/ HI-TOMI Tool

KEY FEATURES

▷ Hi-Tomi (Hindrance, Issues, Task, Observations, Mini Project and Ideas).

▷ Streamline Task Creation & Assignment to Responsible Persons.

▷ Approval from the Task Raiser for Completion of any Assigned Task,

▷ Notifies the Overdue Tasks

▷ Reassignment of Tasks and Separation of Tasks into Subtasks.

▷ Department Wise, Person wise Hi-Tomi Generation & Closure Reports.

▷ Dynamic Dashboard with Real Time Data.
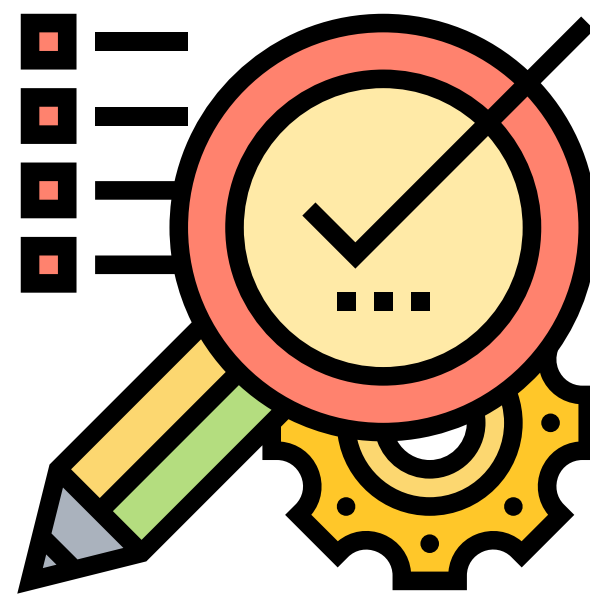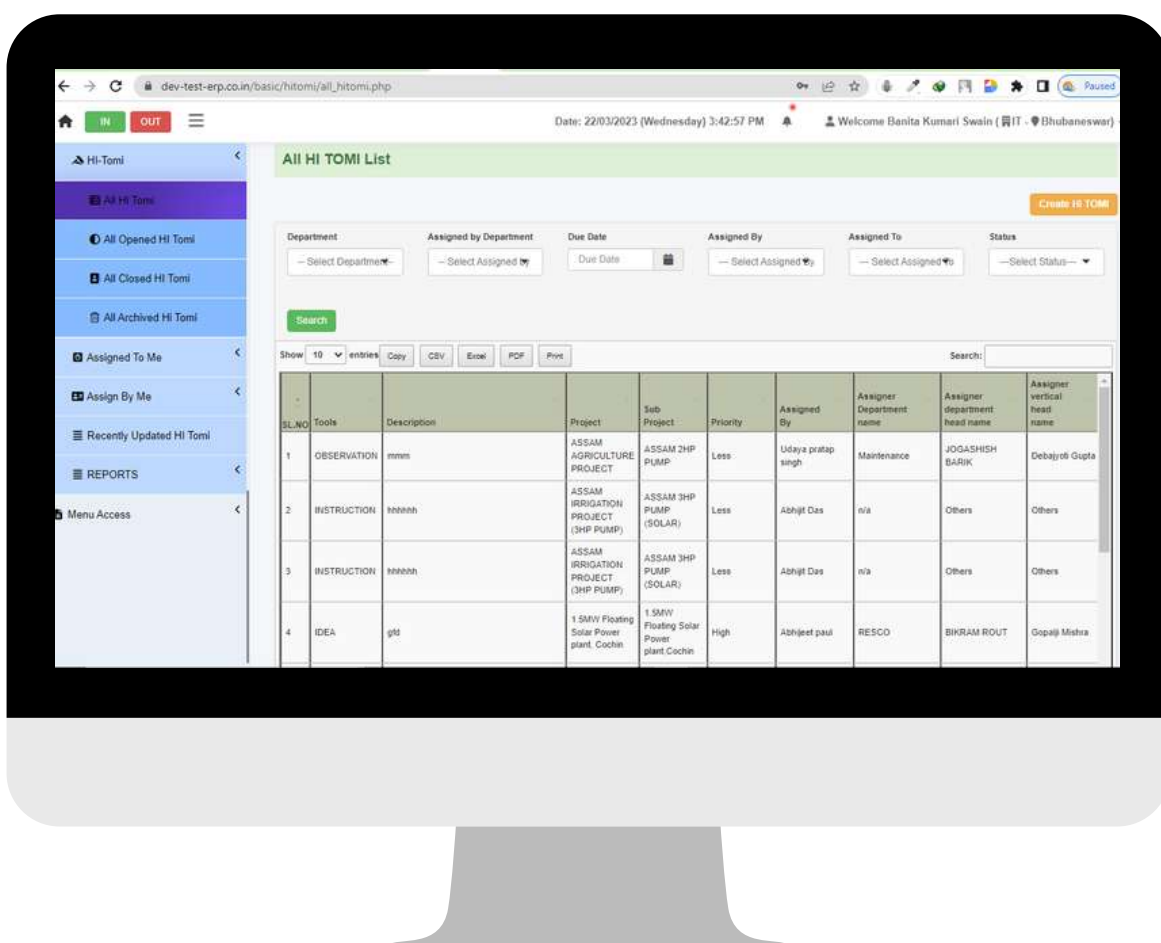
MAJOR BUSINESS BENEFITS

☑ Tracking the Tasks in best effective way so that priorities being attended on time.

☑ Improved time management by prioritizing employee's tasks

☑ Tracking the task assignments and progress for completing work on time.

☑ Provides real-time reporting and analytics that can help in data-driven decisions.

☑ Notification & alerts for overdue task

PURCHASE MANAGEMENT

KEY FEATURES

▶ Approval Management of Estimated Bills of Material (BOM) Required for Any Particular Project.

▶ Procurement Request & Rate Request for Proposed Material.

▶ Fixation of Rates Through Last Purchasing Price (LPP), Bills of Material, Average Purchase Price.

▶ Requisition & Approval of Purchase Order Against Material with All Terms and Conditions.

▶ Requisition & Approval of Job Order Against Work with All Terms and Conditions.

▶ Voucher entry for material dispatched & transit details.

▶ Complete purchase report which include Quotation report, CS report, transit report, item enquiry report, short supply MRN report.
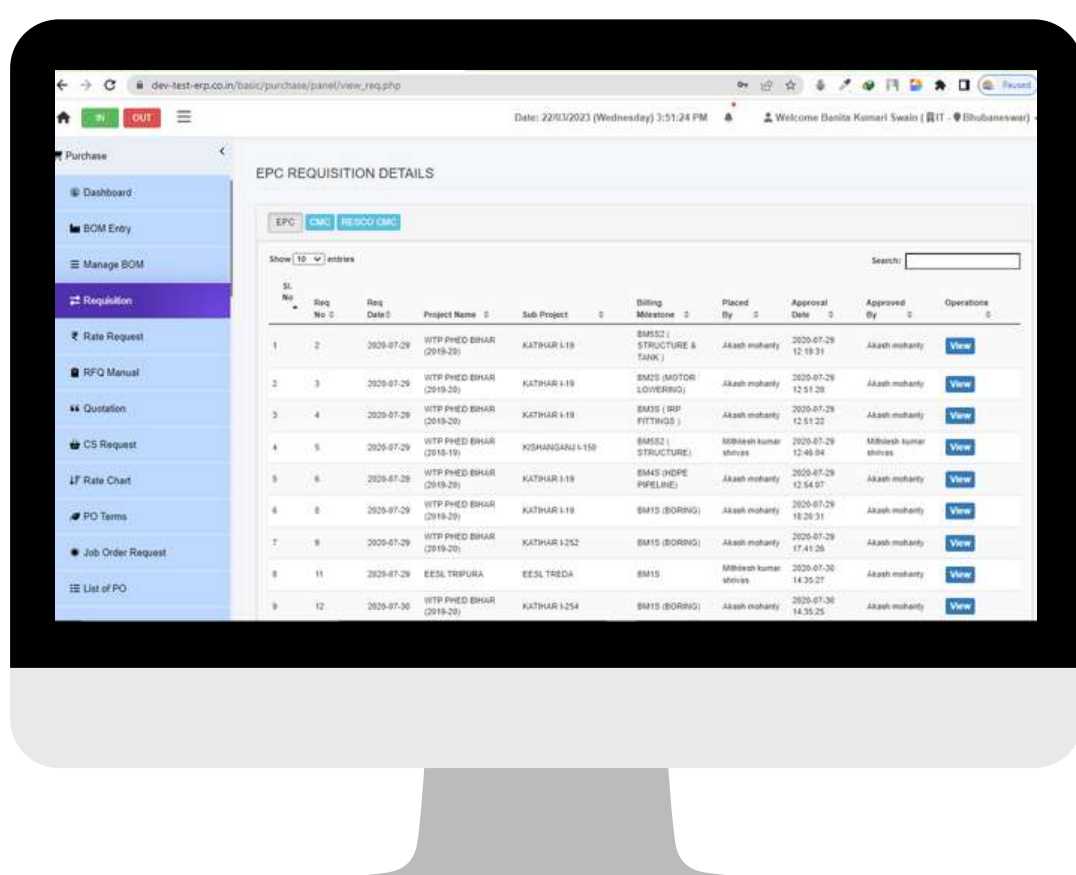
MAJOR BUSINESS BENEFITS

🛒 Tracking of procurement request with follow up & updates.

🛒 Supplemental job order/purchase order request.

🛒 Real time MRN/GRN management

🛒 Cost effective management of material procurement.

PROJECT MANAGEMENT

KEY FEATURES

▶ Complete Process from Project Creation to Project Planning.

▶ Overall Project Evaluation with Per Unit Quantity Requirements

▶ Approval Management of Estimated Bills of Material (BOM) Required in Project

▶ Addition of Procurement Request for Any Additional Material Requirement.

▶ Assignment of Work to Third Party Vendors.

▶ Detailed Project Planning Report with Work Details Consumption Report.

▶ Vendor Rate Request, Creation & Approval of Job order

▶ Creation & Planning of Engineering Drawings

▶ Handover of Work to CMC Department for Maintenance

▶ Thorough Reporting of Work, Consumption & Job Orders Created.

▶ Work Register Report

▶ Project Report: Complete Report

MAJOR BUSINESS BENEFITS

✎ Conversion into Bill Print Format & Raising of Bill.

✎ Manage DPR: Daily Work Update of Site Employees

✎ Additional Vendor Request: Additional Work Outside of Sub Billing Milestone

✎ Additional Requisition: Additional Material which does not Include in BOM
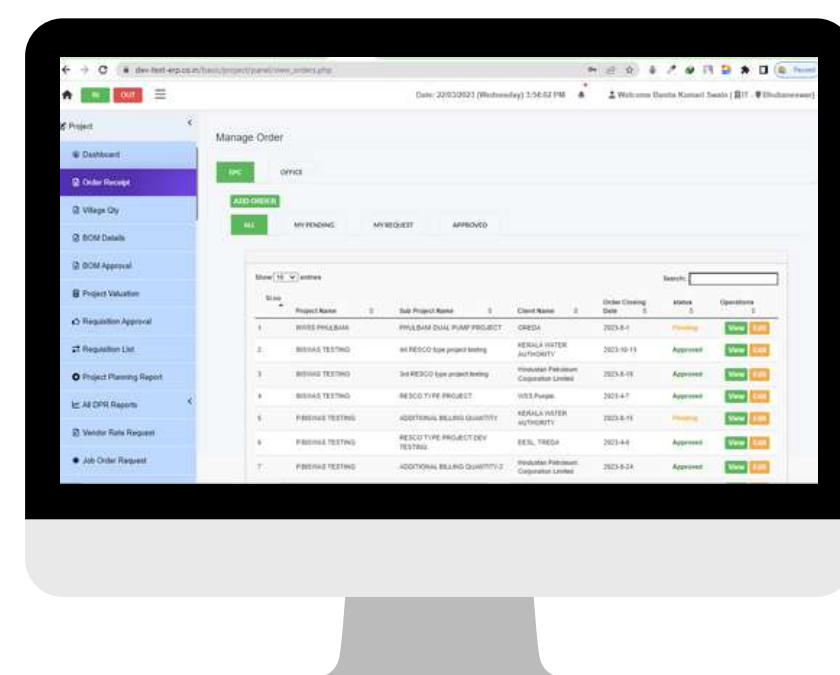
PRODUCTION MANAGEMENT

KEY FEATURES

▶ Factory Creation with Master Data

▶ Gate Pass - Complete process of Inwards and Outwards

▶ Product Categorized Creation

▶ Production Planning & Finished Good Production Plan

▶ BOM (Bill Of Materials) Creation of project

▶ Production Process within Different Job Works

▶ Order Requirement

▶ Store Requisition Management

▶ Store Issue Management

▶ Quality Checking & Sample Testing

▶ Daily Production Details Management

▶ Raw Material Stock Management

▶ Sample Or Free Goods Management

▶ Certifications Details

▶ Material Management

▶ Third Party Job Work Process
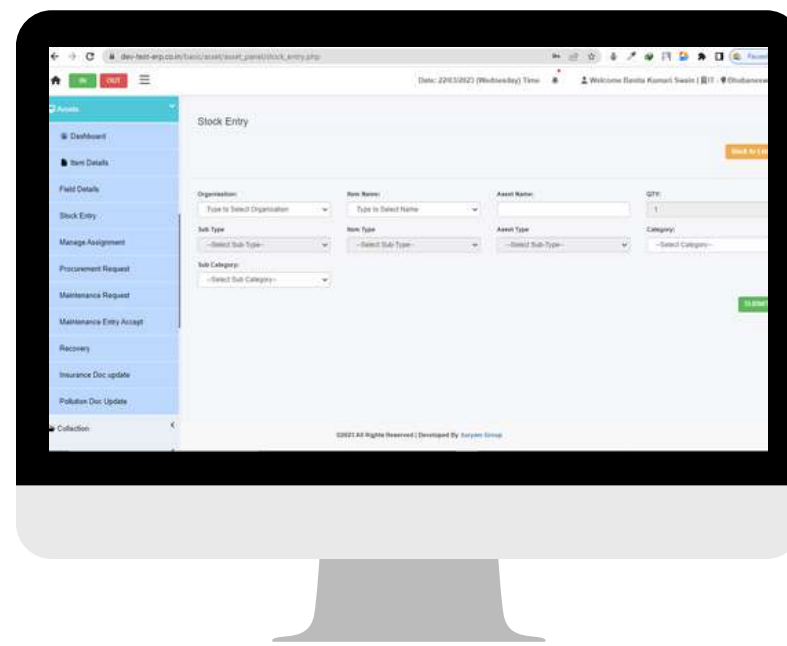
MAJOR BUSINESS BENEFITS

⚙ Streamlines production planning and scheduling based on demand and resources.

⚙ Enables better allocation of resources for increased productivity and profitability.

⚙ Optimizes inventory levels and reduces waste.

⚙ Provides real-time visibility into production processes to identify bottlenecks and optimize operations.

⚙ Ensures quality control throughout the production process to maintain high standards and customer satisfaction.
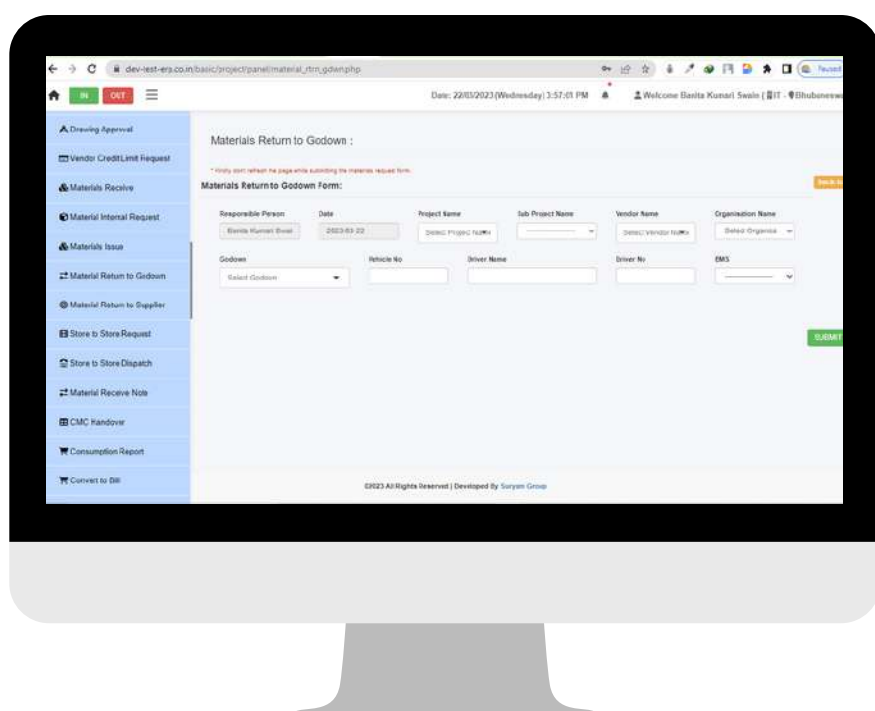
INVENTORY MANAGEMENT

KEY FEATURES

▶▶ Real-Time Inventory Tracking.

▶▶ Order Management Manages Purchase Orders, Sales Orders and Work orders.

▶▶ Stock Valuation with Item Ageing Analysis Report.

▶▶ Stock Verifications & Reorder Point Alerts

▶▶ Multiple Location/Godown wise Inventory Management

▶▶ Warehouse/Storage Location Rack/ Bin Management

▶▶ Multiple type of Stock Adjustment

▶▶ Material Return to Supplier/Godown.

▶▶ Item Expiry Report with FIFO/LIFO Management.

▶▶ Stock Valuation Form (Last Purchase Date, Landed Rate, FIFO Rate).

MAJOR BUSINESS BENEFITS

Sales growth by managing stock.

Get stock-out alerts to manage your inventory easier.

Materials receipt note (MRN) against delivery challan.

Complete financial evaluation & analysis of stocks presented in inventory.

Generate alerts when inventory levels fall below a specified level, allowing businesses to reorder stock in a timely manner.

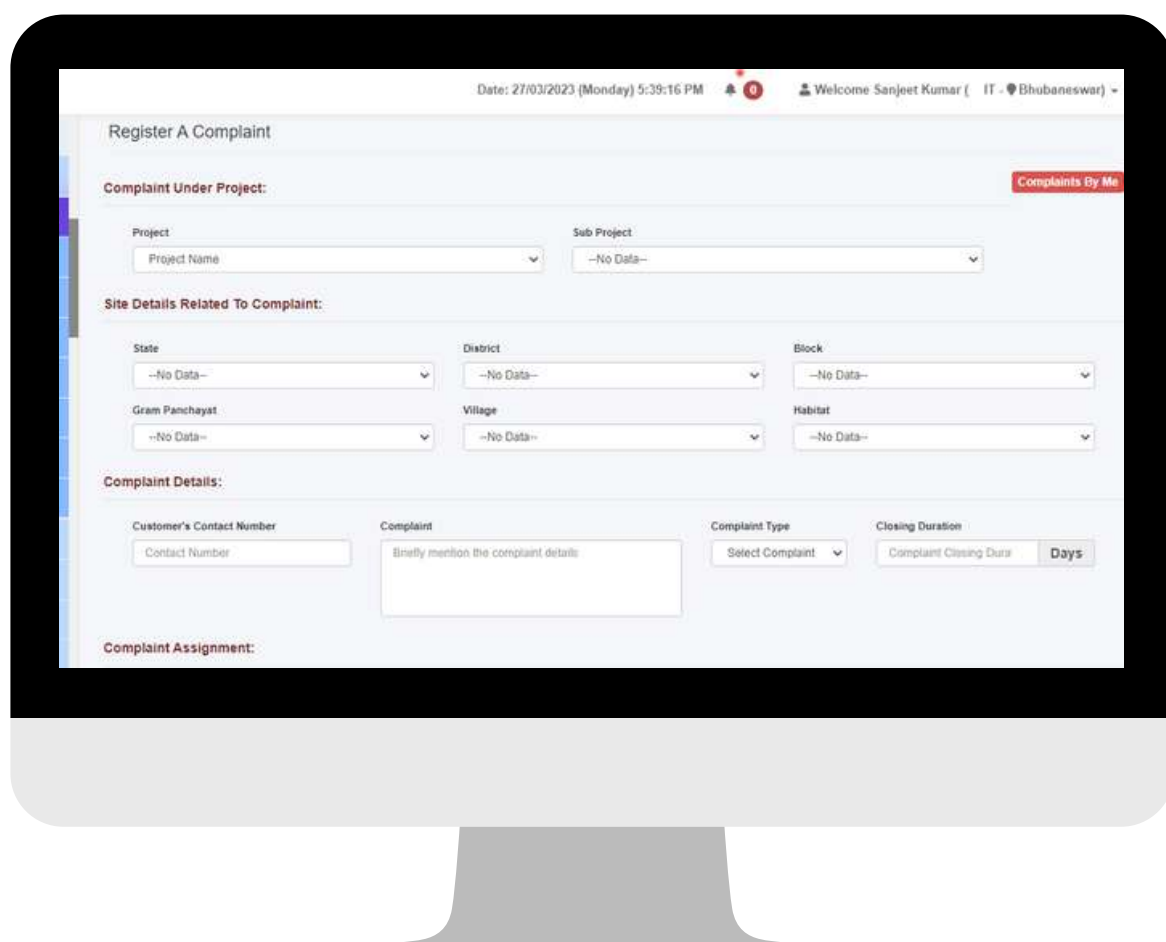Real time management of multiple stocks at multiple location.

MAINTENANCE MANAGEMENT

KEY FEATURES

▷ Raise complains

▷ Manage the Daily Progress Report

▷ Assign Manpower for Maintenance Work

▷ Real Time Update of Maintenance Work

▷ Comprehensive Maintenance Contract (CMC)

▷ Real Time Approval and Request Matrix

▷ Site Report Testing and Generation

MAJOR BUSINESS BENEFITS

Prevents equipment downtime and reduces maintenance costs.

Helps schedule and plan maintenance tasks to optimize resources.

Increases asset life and reduces the need for new equipment.

Provides real-time visibility into maintenance activities for better decision-making.

Improves compliance with regulatory and safety requirements

TENDER MANAGEMENT

KEY FEATURES

▶ Searching and Planning for New Tenders

▶ Approval Management and Evaluation of Tenders

▶ Master of JV Members for applying various tenders as or when qualified.

▶ Adding & Approval Management of Tech Bidding

▶ BG Requirement/ Security Details Evaluation

MAJOR BUSINESS BENEFITS

Real time reports for all bidding status report

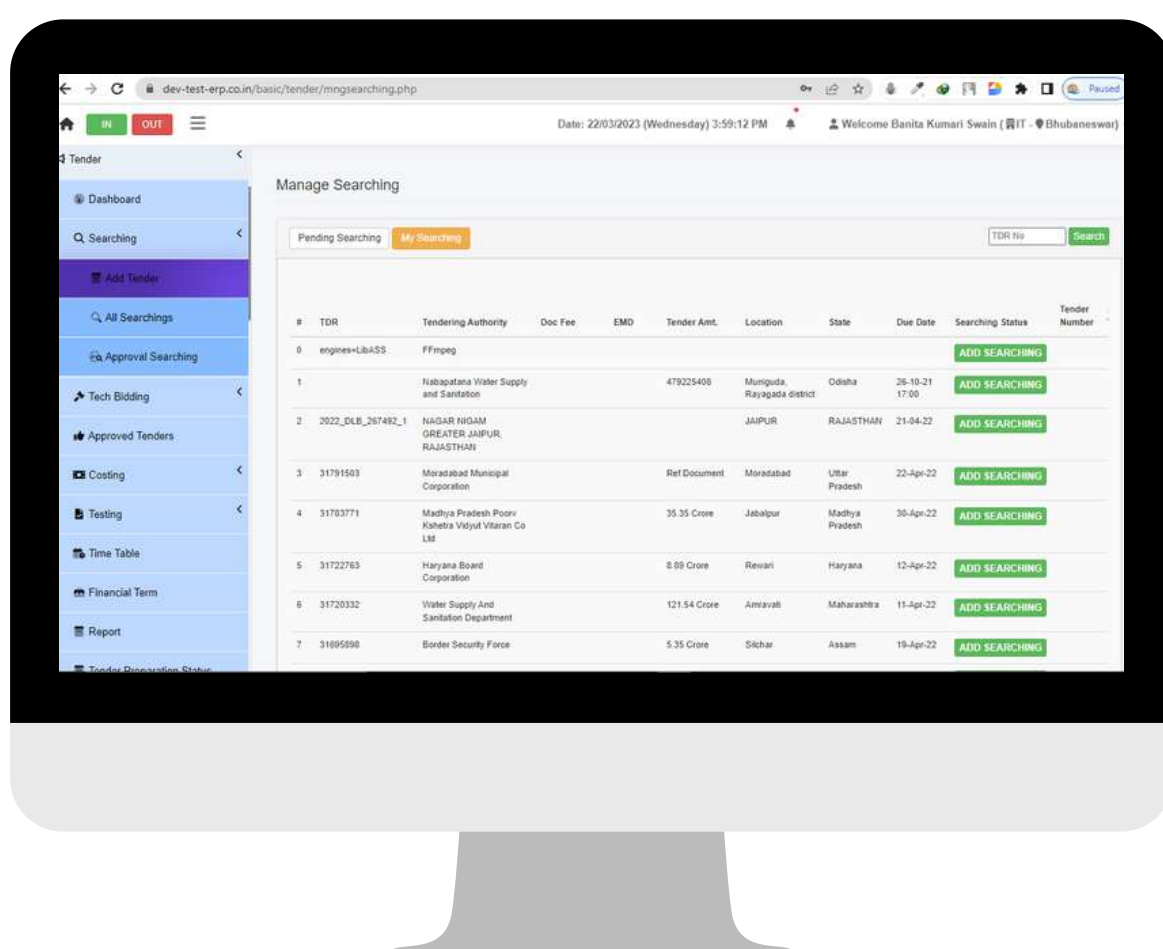Real time reports for all costing status report

Real time reports for all testing status report

Tender qualify status for further evaluation

Real time security register (BG/EMD)

LETTER & DOCUMENT MANAGEMENT

KEY FEATURES

▶ Managing all the Issued Letter along with previous history.

▶ Addressing the Received Letters though different BU/Units.

▶ Advance Library Management for Letters & Docs.

▶ Real-Time Reports of all Incoming and Released Letters.

▶ Access to all Documents Provided to Banks/Projects.

▶ Real Time Access to agreements/MOUs made for Vendors/Principals.

MAJOR BUSINESS BENEFITS

Master based letter format support for efficient working.

Time & Storage Management with instant access to documents

Complete tracking of all incoming and released letters and documents.

Assign letters to a specific department for updates and review.

Easy control and quick addressing of the letters received/issued.
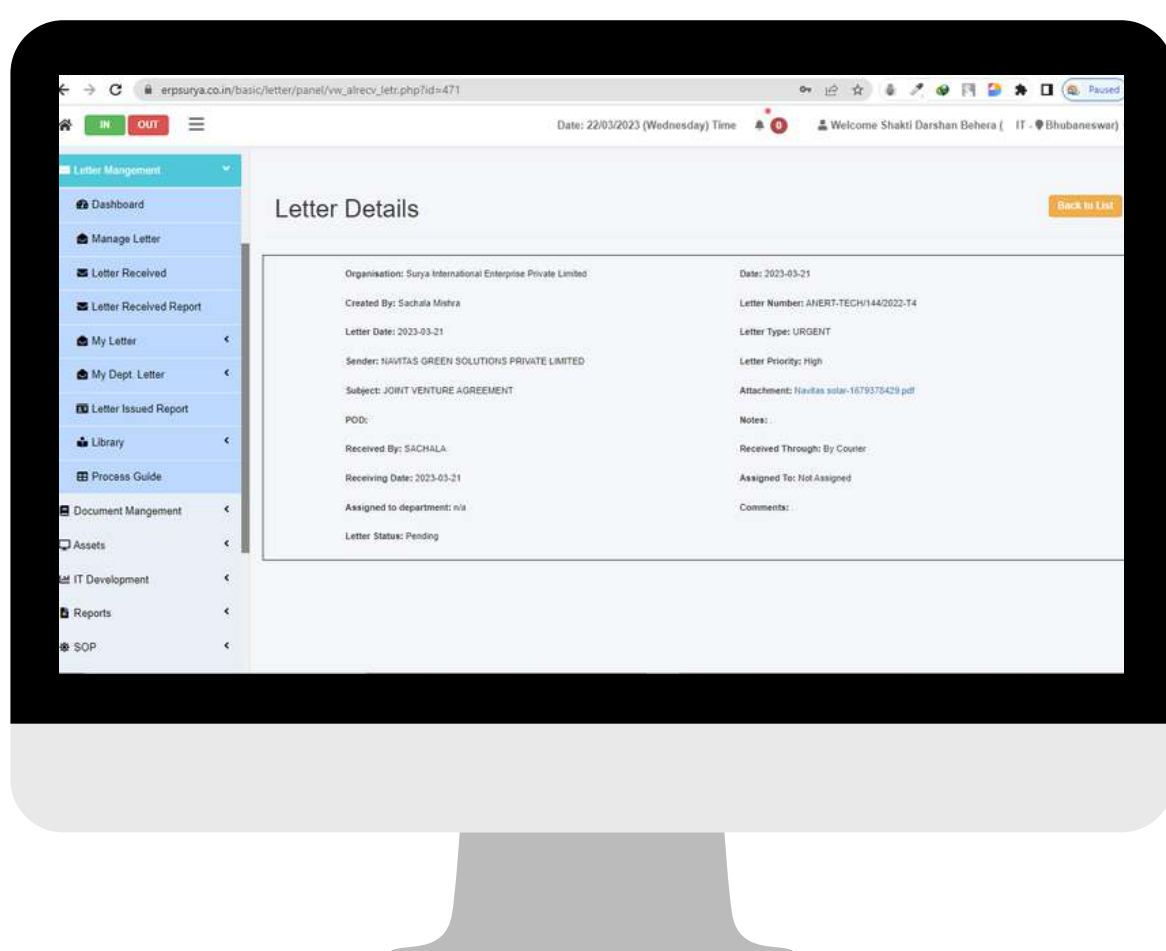
SOP & MOM MANAGEMENT
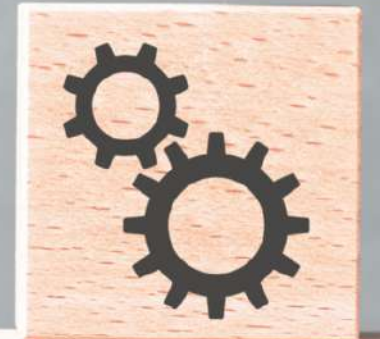
KEY FEATURES

STANDARD OPERATING PROCEDURE (SOP)

▶ Complete Workflow Automation for Create, Review, Approve, and Manage SOPs for Various Processes and Departments.

▶ Integration with Other Modules

▶ Version Control, Ensuring that the Most up-to-Date SOPs are available to Employees.

▶ The Module Provides Reporting and Analytics Capabilities.

MINUTES OF MEETING (MOM)

▶ Creation of Minutes of Meeting

▶ List of Participated Members in Minutes of Meeting

▶ Assignment of particular Reviewer for Minutes of Meeting

▶ Integration of MOM with Task Management Module

MAJOR BUSINESS BENEFITS

▶ Help Organizations Standardize their Processes

▶ Help Organizations Comply with Industry Regulations and Standards

▶ The SOP Module can be used as a Tool for Training New Employees

▶ Help in Increasing Efficiency & Accountability

▶ Features for Scheduling Meetings and Inviting Attendees

▶ Allow for the Creation of Meeting Minutes and the Ability to Customize the Format and Layout of the Minutes.

▶ Ability to Assign Action Items and due Dates to Attendees, Track Progress on those Action Items.

▶ Provide Reporting Features that Allow users to Generate Reports on Meeting Attendance, Action Items, and Progress.

ASSET MANAGEMENT

ASSETS

KEY FEATURES

▶▶ Master Based Item Creation along with Asset Field Descriptions

▶▶ Request for Acquisition of Assets on a Cost Center Basis.

▶▶ Approval Management for the Maintenance Request Raised by Employees.

▶▶ Dynamic Reporting System for Recording/Allocation of Inventory

▶▶ Recovery of Stocks Assigned to Employee at the Time of Separation.

▶▶ Vehicle Documents Management.

MAJOR BUSINESS BENEFITS

Keep track of asset movements around the company & reduce mismanagement of assets

Reduce maintenance expenses & improve efficiency

Manage multiple compliance reports with accuracy.

Ability to keep up with maintenance and inspections of assets

Complete reporting & requesting process of vehicle maintenance
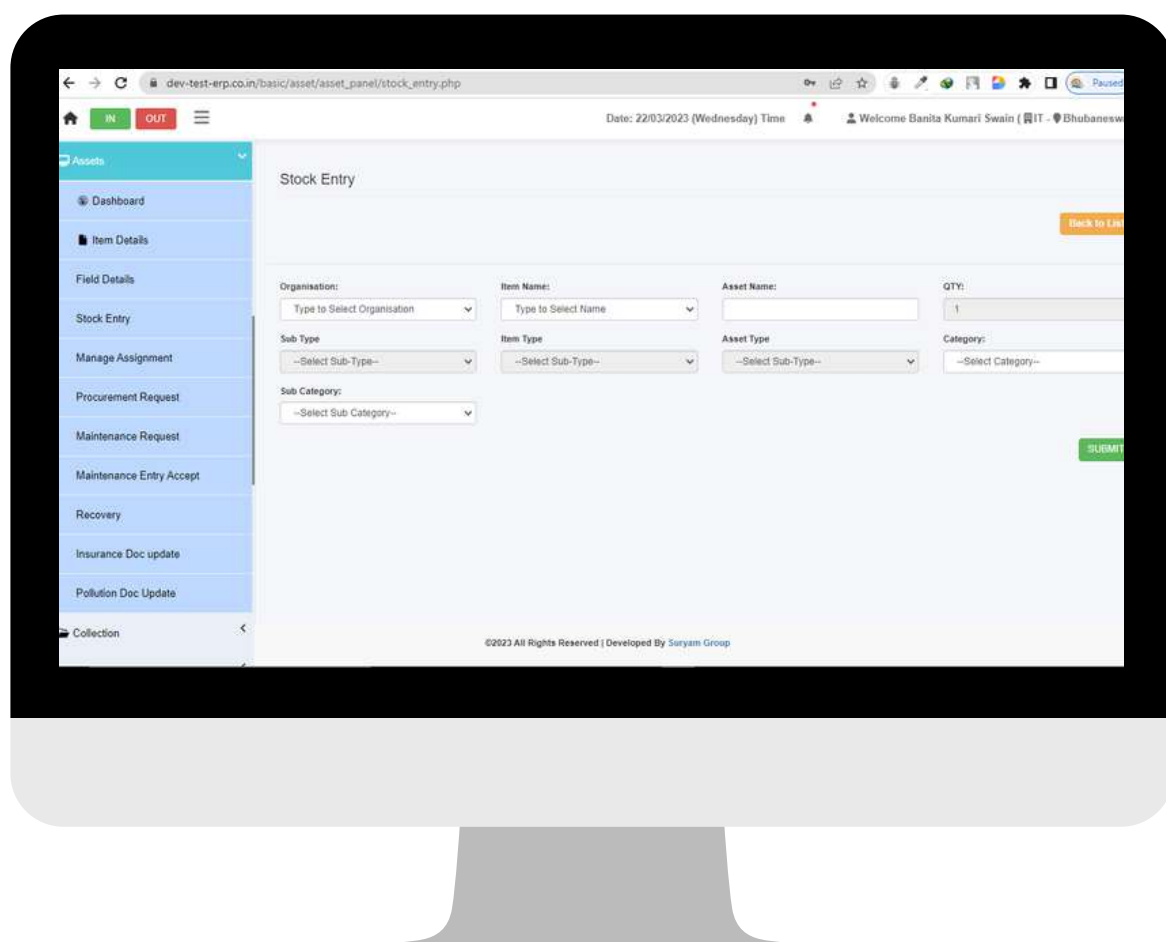
LOCATION FINDER

KEY FEATURES

▶▶ Real Time Location Tracking of Field Employees with Login & Logout Option.

▶▶ Create Purchase Orders Directly from Indent.

▶▶ Tracking all Activities of users like Distance Travelled, Time Taken, Unplanned Stops made etc.

▶▶ Update of DPR in iyro Finder to Ensure Better Control in System

▶▶ Master Based Planned & Unplanned Stoppage Mapping.

▶▶ Multiple Reports Generation like Travel, Attendance, Stoppage etc.

▶▶ Record and Reconciliation of Travel Expenses for Approval on-one-go.
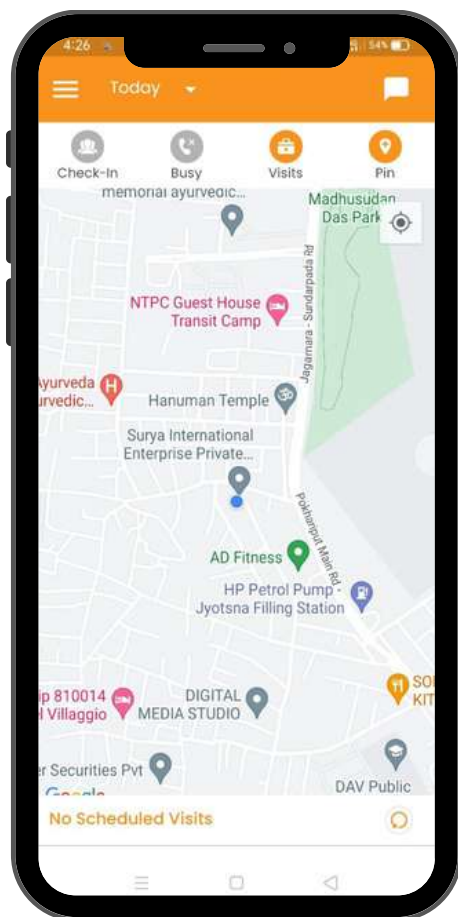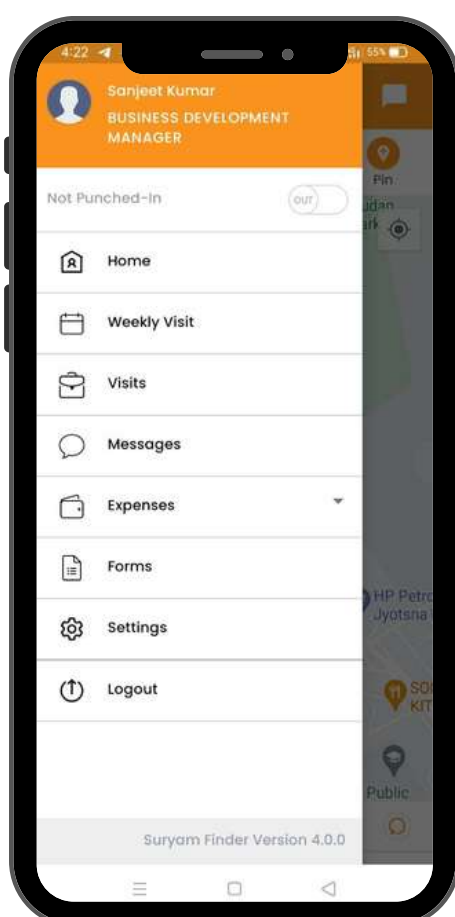
MAJOR BUSINESS BENEFITS

📍 GPS-enabled workforce tracker to live track and manage your field employees with a map view

📍 Real-time attendance management

📍 Generation of DPR instantly from the field agent

📍 Mapping of all planned & unplanned stoppages

📍 Payment request for expenses by field employees

📍 Advance reporting system

ADDITIONAL MODULUES

IOT INTEGRATION (DEVICE)

- Tracking and monitoring of high-value assets, materials or equipment in the line of production & Improve inventory management

- Predictive maintenance to prevent downtime.

- Real-time data collection and analysis.

- Improved visibility for better resource allocation.

- Enhanced security and data protection.

- Remote monitoring for quick issue response.

- Increased operational efficiency through automation.

TELE CALLER MANAGEMENT MODULE

- Add and Manage all Call Information to the Right Person

- Tracks Employee Time Spent on Each Client Call.

- Complete Reporting of Month wise and Day wise Call history by using Client Details

- Assign Contacts to Tele Callers

- Assign Hand Over

- Calling Beneficiary/Officer

- Beneficiary & Officers Calling

- Person & Project Wise Calling Report

ADDITIONAL MODULUES

RETAIL MANAGEMENT MODULE

- Defining the routes & listing of all retailers & distributor available within the defined route.

- Setting the credit limit of customers

- Sales return against sales order

- Collection management against balance amounts

- Warranty against sales order(SO)/delivery order(DO)

RENT MANAGEMENT MODULE

- Request & approval of rental rates for assets which includes machinery, commercial & residential space.

- Complete agreement details regarding the rental assets.

- Thorough reporting of all the rental assets & their usage in real time.

APPROVAL MANAGEMENT

- Parallel approval Mechanism.

- Dynamic approval Matrix with inputter, Actuator, observer, approver.

- Change in approval Chain at user end from time to time as per company requirement.

- Observer feedback in approval chain to ensure proper monitoring of system.

- Approval management with Web App and Mobile App.

WHAT CHALLENGES ARE WE TRYING TO ADDRESS?

Put your time into finding and implementing new ideas instead of focusing on solving business problems, let **IYRO ERP** take care of the rest.

Entrepreneur with complex business management for fast and informed decision making.

Irrational confidence in other businesses with cash can ruin your business.

Businesses rely on manual data entry and become entangled in manual data logging methods.

The absence of real-time data impacts opportunities and slows decision-making.

Lack of opportunities for new trade partnerships with merchants and suppliers.

Companies suffer from tedious communication and collaboration among the different departments.

Difficulties in monitoring the performance of the purchaser and the supplier, which often leads to a failure of the company.

An entrepreneur with complex business management for quick, informed decision-making.

Competition for skilled workers will increase, creating a talent shortage and driving demand for innovative recruitment and retention strategies.

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IYRO ERP

A SINGLE AND INTEGRATED ERP SOLUTION FOR ALL INDUSTRIES
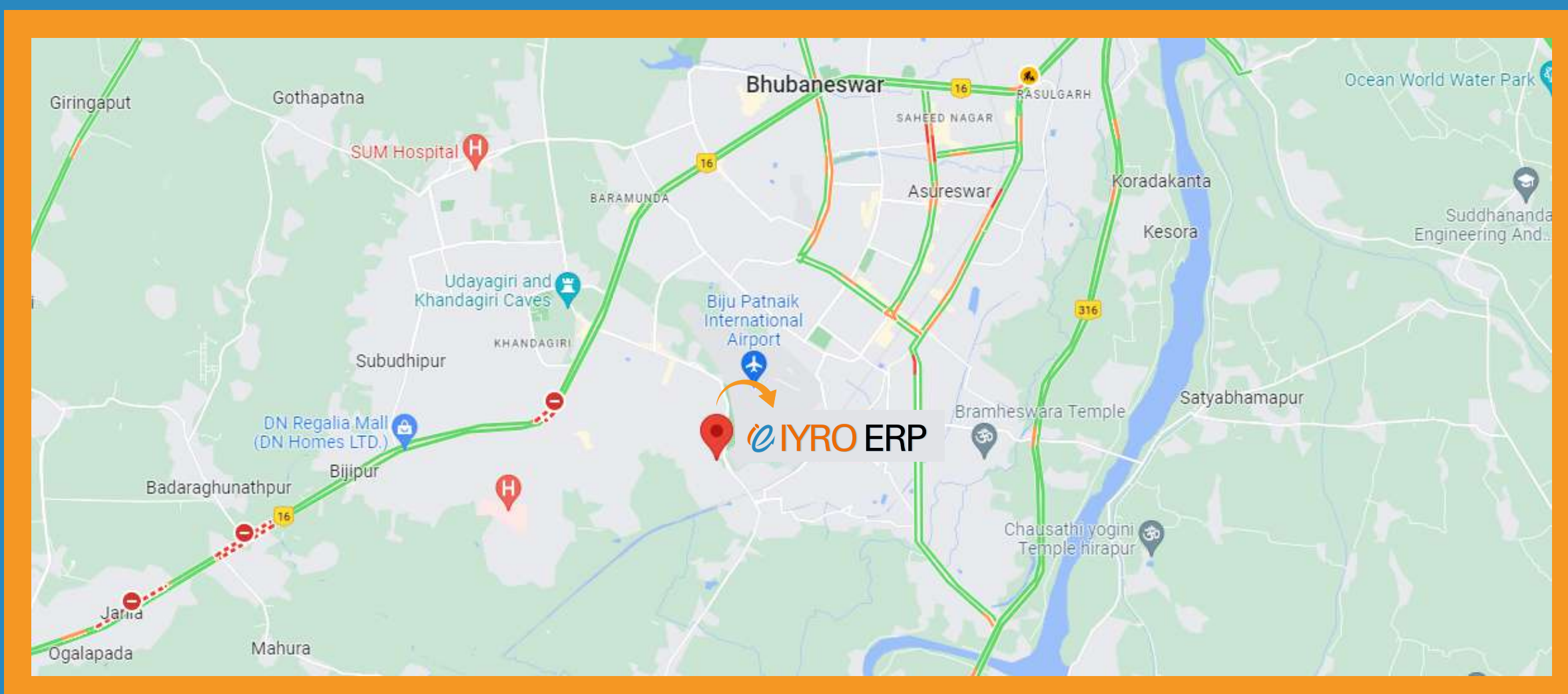
Manufacturing Industry

Trading industry

Service Industry

OUR SERVICES

▶ Software Customisation

▶ Software Implementation Service

▶ Streamlined Software Training Process

▶ Data Security Including Backups, Database, Role-Based and Many more

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